GRAPHALLOY® IS HIRING!

Graphite Metallizing Corporation, the producer of Graphalloy® bushings, is looking for experienced sales engineers to join the team in our Yonkers, NY head office.

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About Graphalloy:

Graphalloy is the brand name for a family of Graphite-Metal alloy materials which have been widely used in pumps and industrial applications for decades. The materials are highly engineered and superior for their temperature resistance and self-lubricating capabilities.

The company is a growing manufacturer, the leader in our market, ISO 9001 certified for quality, and a great place to work. We are a key division of a $35 million sales company.

Job Description – Sales Engineer:

As a part of our technical sales team, your role will be to understand our customer's equipment and reliability issues and help recommend and design a solution. We will train you in our products and send you to learn at seminars, courses, and trade shows. Our customers ask us to help solve challenging engineering issues - you will have a chance to work on and solve interesting problems every day. This role might also be called “Inside Sales”. Consulting customers on their challenges, engineering Graphalloy solutions for them, pricing, and quoting our customers is the main day-to-day function.

Some travel to customers, usually with one of our outside sales representatives, is expected, but you will primarily work from our offices.

This is a salaried position with a stable, successful 100+ year old company. We offer a full range of benefits including an individual and company-wide bonus.

Requirements:

- You will have substantial customer contact; therefore, excellent written and verbal communication skills are a must.
- You will need direct experience with process industry mechanical equipment. (This might include pumps, compressors, mixers, ovens, etc.)
- Broad industrial experience (5 years+)
- Engineering degree.
- Ability to read and understand basic GD&T when reading drawings.
- This role is 100% in-person, in our office in Yonkers, NY

INTERESTED APPLICANTS: PLEASE SEND RESUMES TO: recruiting@graphalloy.com
Graphite Metallizing Corp. provides equal employment opportunities to all employees and applicants for employment and prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws.

This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and training.